



Changing Lives

2019



Mission

Accelerating economic development in emerging economies through high-value job creation



Our Founder Dr. Romesh Wadhvani

Silicon Valley Entrepreneur and Philanthropist,
2020 Padma Shri Awardee, one of India's highest civilian honours



“Our vision is to enable creation of 10M jobs and placement of 25M by 2030 across ~25 emerging economies”

Dr. Ajay Kela, President & CEO

To achieve this, by 2025, we want to :

- Establish a run-rate of 1M new annual jobs through Startups and SMEs
- Enable 100,000 high-potential Startups, annually
- Impart entrepreneurship education to 500,000 students annually
- Annually train and place 2.5M students with 21st century employability skills
- Accelerate international scale through open-source Wadhvani models, platforms, and tools for partner organizations and Governments



Creating Jobs

Through entrepreneurship,
innovation and skills
development



Changing Lives

Through creating high-value jobs
and empowering individuals to
command those jobs



Scaling Impact

Through technology, network and
partnerships across Asia, Africa and
Latin America

Global Footprint 2019

Our programs improved lives across 15+ countries in Asia (including India), Africa and Latin America.

Latin America

NEN

- 1370 Students active
- 60 Faculty engaged
- 25 Institutes

Opportunity

- 970 Students active
- 25 Faculty engaged
- 4 Institutes

Advantage

- 70 SMEs transformed
- 180 Jobs created
- 290 Jobs preserved

Africa

NEN

- 3300 Students active
- 90 Faculty engaged
- 35 Institutes

Opportunity

- 600 Students active
- 60 Faculty engaged
- 17 Institutes



India

NEN

- 8900 Students active
- 140 Faculty engaged
- 80 Institutes

Opportunity

- 16500 Students active
- 450 Faculty engaged
- 210 Institutes

Advantage

- 110 SMEs transformed
- 330 Jobs created
- 275 Jobs preserved

South-East Asia

NEN

- 3320 Students active
- 25 Faculty engaged
- 12 Institutes

Opportunity

- 6100 Students active
- 50 Faculty engaged
- 20 Institutes

Global

NEN

- 17000 Students active
- 320 Faculty engaged
- 150 Institutes

Opportunity

- 24200 Students active
- 580 Faculty engaged
- 250 Institutes

Advantage

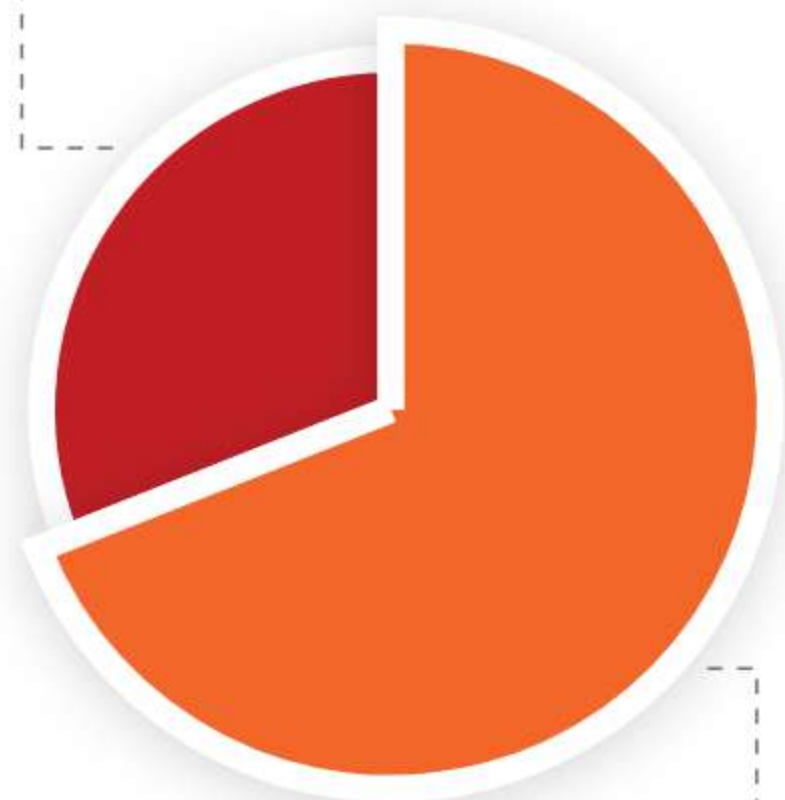
- 175 SMEs transformed
- 500+ Jobs created
- 560 Jobs preserved

★ Created = New Jobs
 ★ Preserved = Replacement jobs

Wadhvani Advantage

- Structured program of Discovery, Transformation & continuous improvement for Small and Medium businesses (SMEs) to accelerate revenue and job growth
- Artificial Intelligence driven App offers highly relevant content, consultants, customers and capital providers to meet SME needs

69 (Latin America)



107 (India)

Number of SMEs by Geography

4.0



Quality of consultant

4.0



WF Prg Mngt crucial

3.9



Discovery Process

3.7



App

3.0



Content

Rating of WF Offerings (1-5 scale)

Feedback on WF Program



4.5

Overall Rating: Discovery (1-5 scale)



Raghunandan Jagdish
CEO, Nandan Ground Support Equipment, India

[Know More](#)

"The whole journey was phenomenal, exciting and an eye opener"

Program helped him think about his business plan, reflect on how he needed to drive his company and move from CEO to Managing Director. "Smart questions get smart answers". Questions asked during program helped him to rework and think about his business plan.



José Refugio Serrano
CEO, Artefactos Metálicos, Mexico

[Know More](#)

"More important than Business Plan, was knowledge that I received about myself. It was a spiritual experience"

Advantage Scalathon brought positive changes in him, gave a chance to 'see himself' and become more customer centric. It gave him knowledge, changed his attitude and made him more disciplined.

28 (Others)

10 (Logistics)

13 (Food)

14 (Biz. Services)

21 (Auto)

23 (Indl. Prod.)

67 (Mfg)

Number of SMEs by Sector

15 (\$5-10M)

2 (>\$50M)

50 (\$2-5M)

20 (\$10-50M)

22 (\$0.5-1M)

26 (<\$0.5M)

33 (\$1-2M)

Number of SMEs by Revenue



500+

Jobs created

550+

Jobs preserved

★ Created = New Jobs
Preserved = Replacement jobs



Rajneesh Singh
Advisor, India

[Know More](#)

"Wadhvani is doing a lot of service to the SMEs as they transform. The times need it. India needs it."

Rajneesh found Advantage team enthusiastic, driven & with fire in the belly. The Program Management helped maintain accountability and easy follow-up. The format of the program is relevant to the times and the current need of SMEs in India.

Wadhvani Advantage | Beneficiary Speak



George Abrao

Managing Director, Omega Shipping, India

[Know More](#)

" The Program coordinator helped focus on problem areas and get insights. The questions and discussions were navigated excellently. "



Sriram Kanuri

CEO, Arteria Technologies, India

[Know More](#)

" Wadhvani team worked well for me as a Program Management Office to monitor and give feedback. "



Raghunandan Jagdish

CEO, Nandan Ground Support Equipment, India

[Know More](#)

" Questions on business plan led me to self analysis and self understanding. "



Arvind Adhi

President, Elkayem Auto Ancillaries, India

[Know More](#)

" Program helped me move from an Engineering focus to a Business Focus. "



Kunal Pandit

Managing Director, Eureka Industrial, India

[Know More](#)

" Program Managers helped us identify sales and marketing as a focus area in Discovery which has been worked on internally. "



Dr. Ananth S Kodavasal

CEO, Ecotech Engineering, India

[Know More](#)

" Wadhvani Foundation provided encouragement and a little guidance. "



Sadanand Deshpande

CEO, RVC Supply Chain Solutions, India

[Know More](#)

" Presentation made from Discovery phase was very insightful as a lot of work went into it. "



Muralibabu G

Director, Microtech CNC, India

[Know More](#)

" Appreciate the care and support received from the Foundation. "



Joydeep Mukerji

Advisor, India

[Know More](#)

" Problem of plenty as there are many SMEs I need to spend time with. "



Rajneesh Singh

Advisor, India

[Know More](#)

" Heartening to know that people factor ie HR is recognized as an intervention area. "



Jorge García

CEO, Grugar Industrial, Mexico

[Know More](#)

" Discovery phase made me think strategic things about the business that I had not had time to think about. "



José Refugio Serrano

CEO, Artefactos Metálicos, Mexico

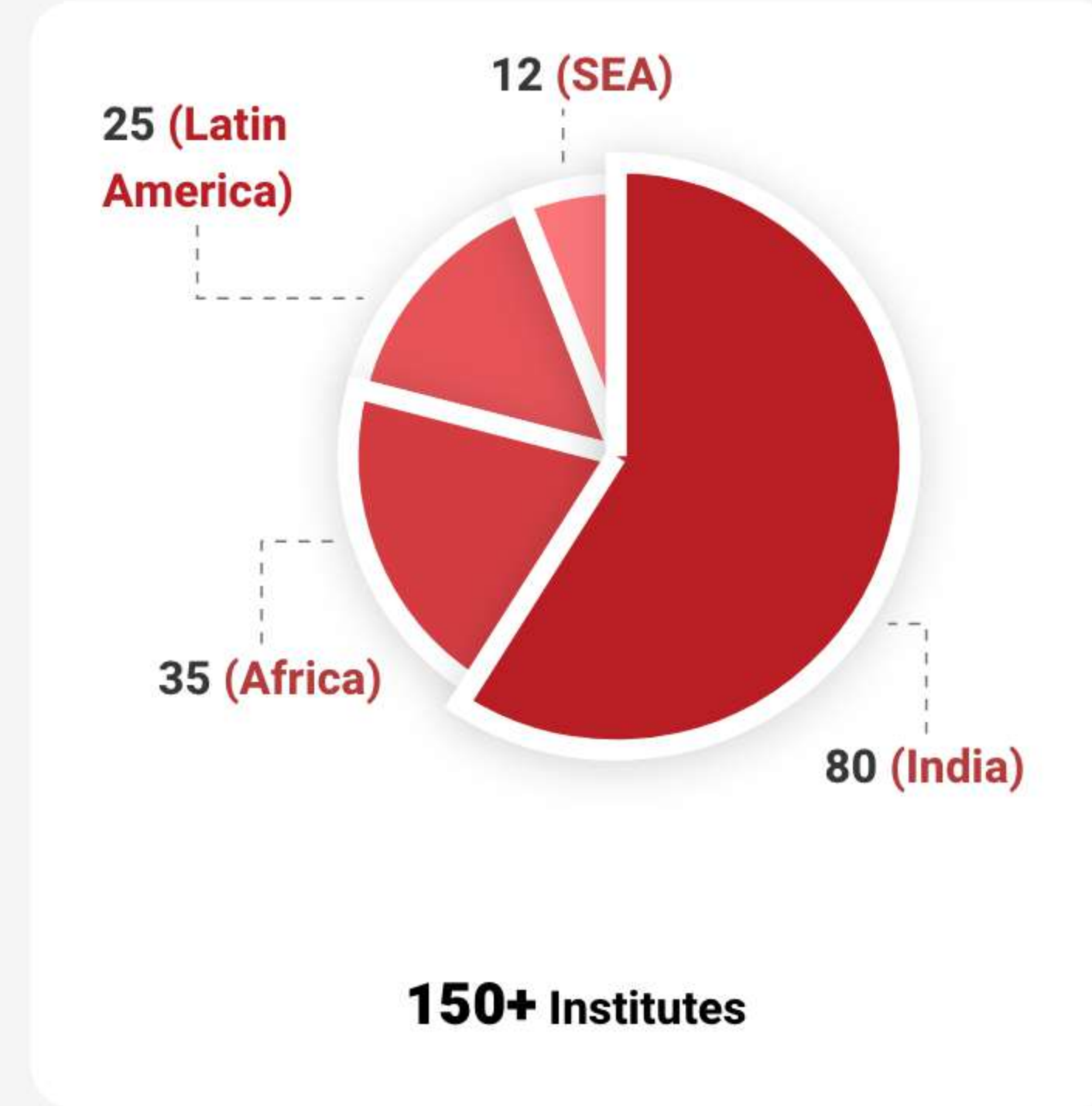
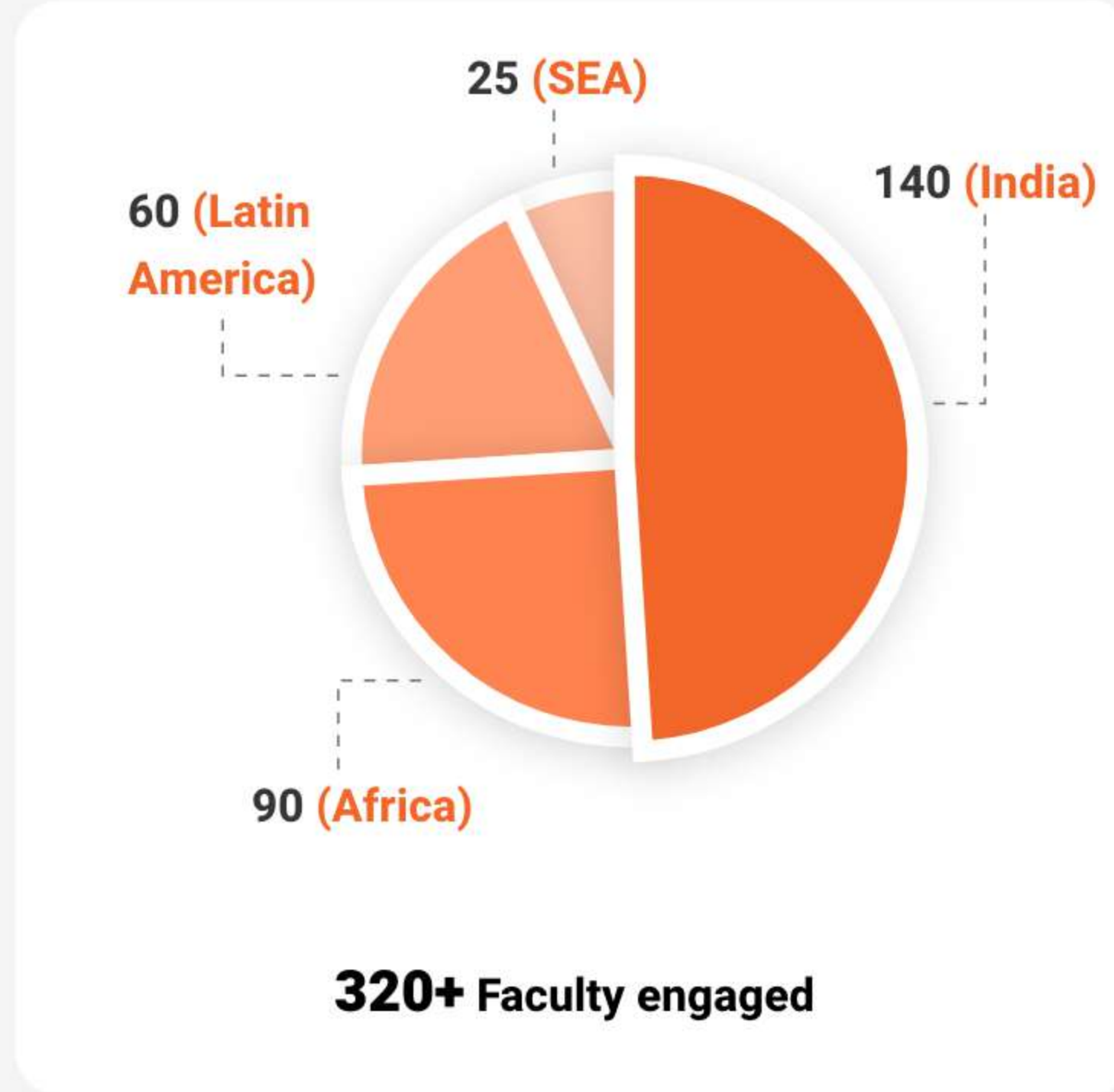
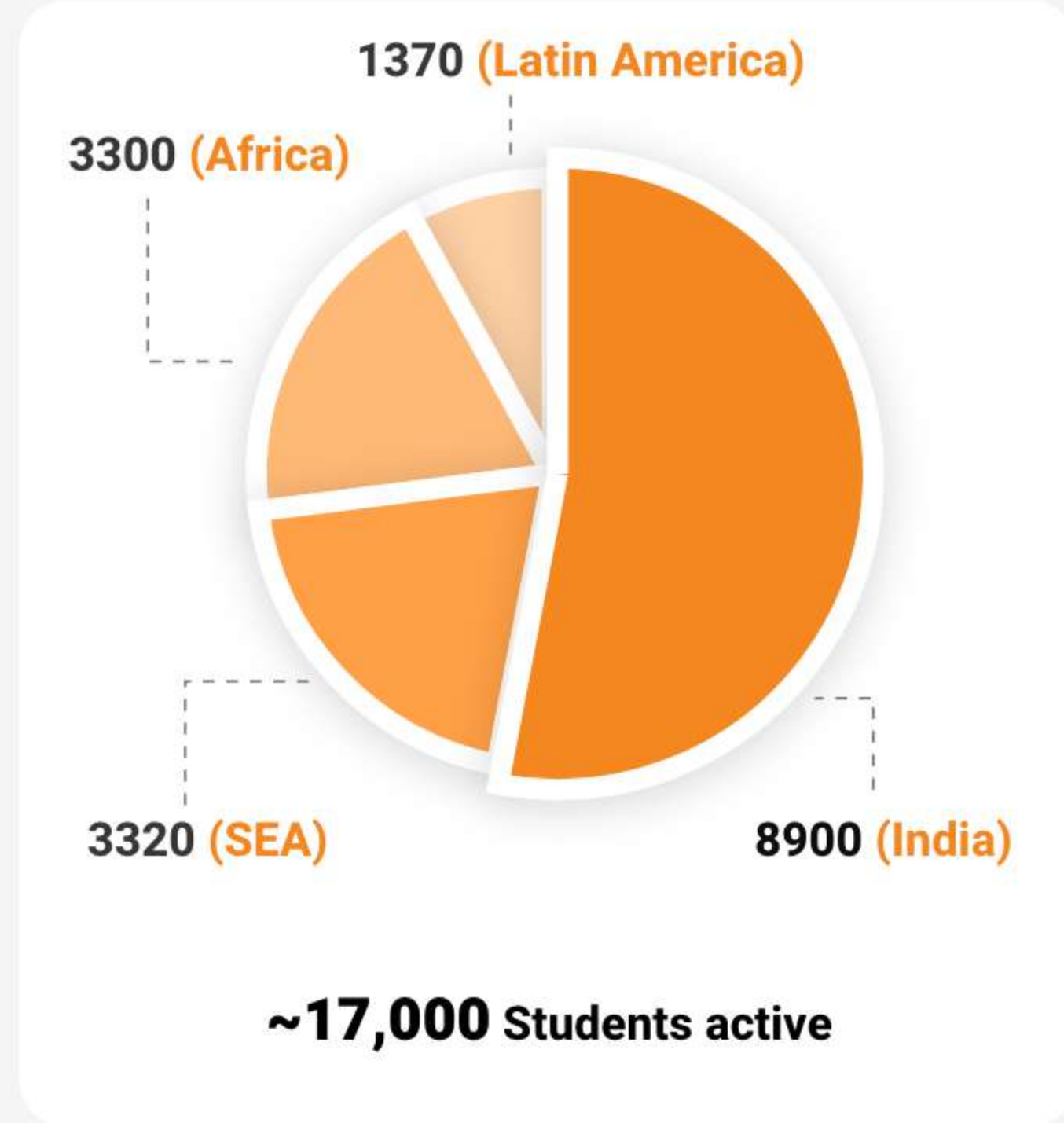
[Know More](#)

" Scalathon made me see 'blindness of the job' I was doing. "

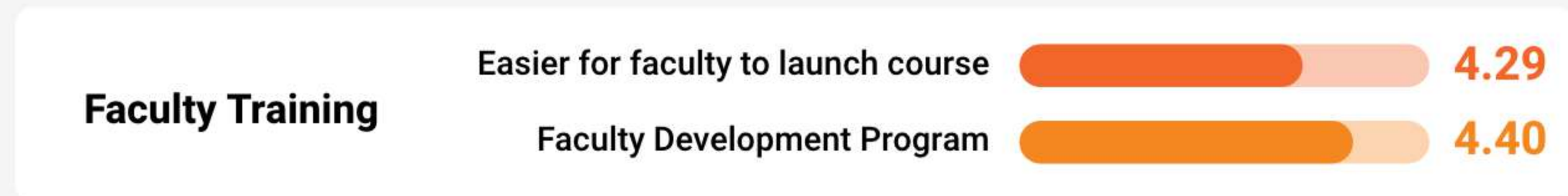
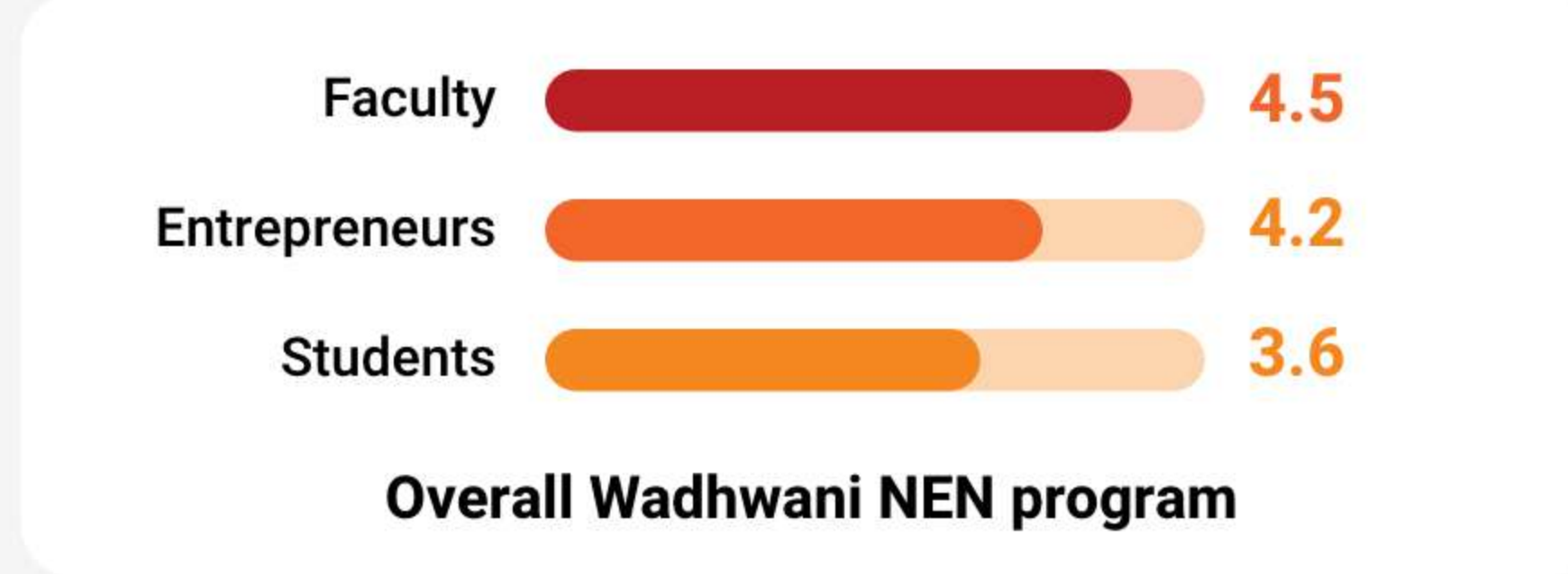
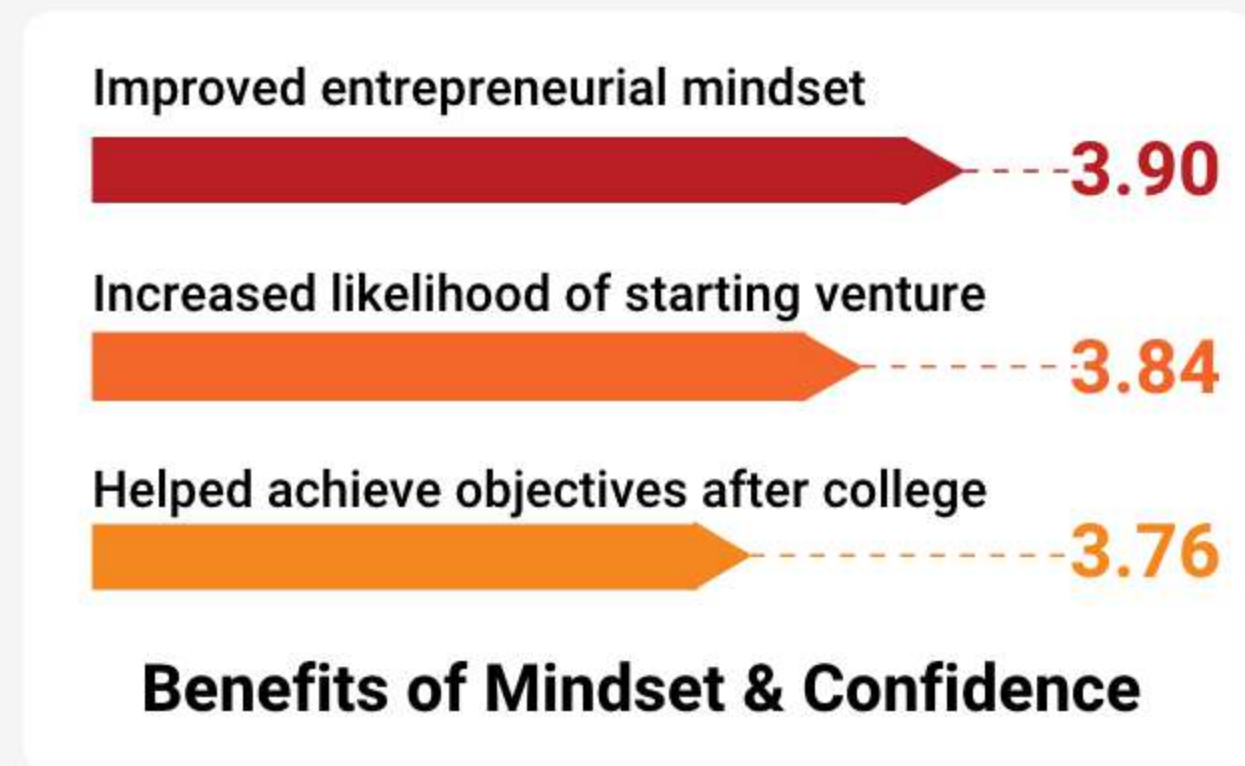
Wadhvani NEN

- Empowers students with entrepreneurial mindset & skills
- Enhances their job prospects, encourages intrapreneurship, drives long-term entrepreneurship

Global Reach across 15+ countries



Feedback Rating (1-5 scale)



330+ validated ventures
4000 jobs created to date
 * 100 ventures and 800 jobs created in 2019



Sanat Heerani
 Student, Jai Hind College, Mumbai, Founder at Realives, India
[Know More](#)

“Lean thinking showed me a customer segment that I had missed out completely”
 The portal guides students who get admission in college and need validated housing information. All students should join the Wadhvani course as what one learns through it will have an unimaginable amount of value in real life.



Nathaneal Irungu
 Student, United States International University, Co-Founder at Slay Tea, Kenya
[Know More](#)

“I found the course very, very beneficial”
 The course taught him how to create a product portfolio and a solution demo with a minimum viable product; which is a good way to share product information with prospective customer.



Moamen Ghanem
 Faculty, Heliopolis University, Egypt
[Know More](#)

“This course has helped me to understand entrepreneurship concepts and teach them in an easier way.”
 As a faculty of entrepreneurship and sustainability, he got a better understanding and teaching methodology from participating in this course.

Wadhvani NEN | Beneficiary Speak



Ajay Ponna Venkatesh

Alumni, National Institute of Engineering, Co-founder, Scapic, India [Know More](#)

"I would not be where I am if it was not for NEN. It created in me the desire for entrepreneurship."



Ashwin Dange

Alumni, National Institute of Engineering, Mysore, Director, GRS Fantasy Park, India [Know More](#)

"NEN was the fabric which kept entrepreneurship together."



Rohit Sarkar

Alumni, Institute of Engineering & Management (Kolkata), Founder & CEO, DISTRONIX, India [Know More](#)

"NEN's collaborative work and participation in organised competitions helped me a lot."



Njeri Khacheso

Alumni, United States International University, Founder, Ceejay Enterprises, Kenya [Know More](#)

"I learnt two key things from the program. One is trusting your idea if you are going in the right direction. Second is what resources you have in hand."



Asunta Maror

Alumni, Kampala International University, Co-founder, AKEMA Soap, Uganda [Know More](#)

"Desire to be among the top 100 women entrepreneurs in the world in the next 30 years & #1 Woman entrepreneur in Africa."



Ismail El-Azzazy

Student, Nile University, Egypt [Know More](#)

"Wadhvani Foundation gives me a bonus point to boost my career to a higher level."



Angelica Ombao

Student, Rizal Institute of Technology, Philippines [Know More](#)

"I am very lucky to have had the opportunity to learn entrepreneurship through LearnWISE."



Dr. Fredella Colline

Faculty, Uuniversitas Kristen Krida, Indonesia [Know More](#)

"Students with an entrepreneurial mindset have more creativity which will help them to perform better at their work."



Dr. Damary Sikaleh

Faculty, United States International University, Kenya [Know More](#)

"It has given me a new approach to teaching entrepreneurship and helped me to improve my entrepreneurial acumen."



Dr. David Thiru

Faculty, United States International University, Kenya [Know More](#)

"For a student, the program is an investment in their mind to start their own business with the skills and training provided."



Dr. Amit Agrawal

Faculty, International Institute of Information Technology, Naya Raipur, India [Know More](#)

"Wadhvani Foundation has helped me not only personally but for my teaching as well."



Prof. Homeshwar Nagpure

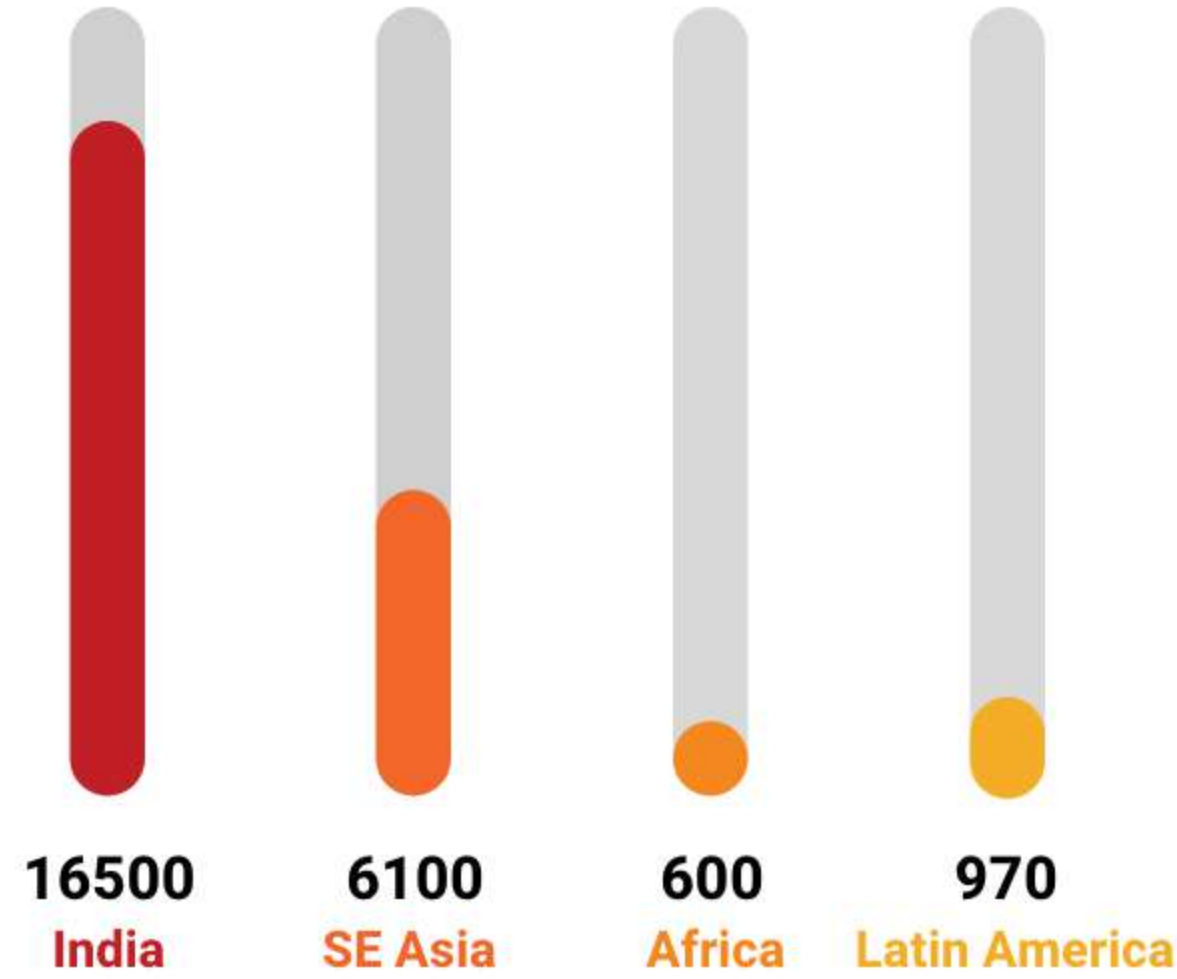
Faculty, St. Vincent Pallotti College, India [Know More](#)

"A positive after-effect of the course has been that the number of students for orientation this year jumped from 35 to 250."

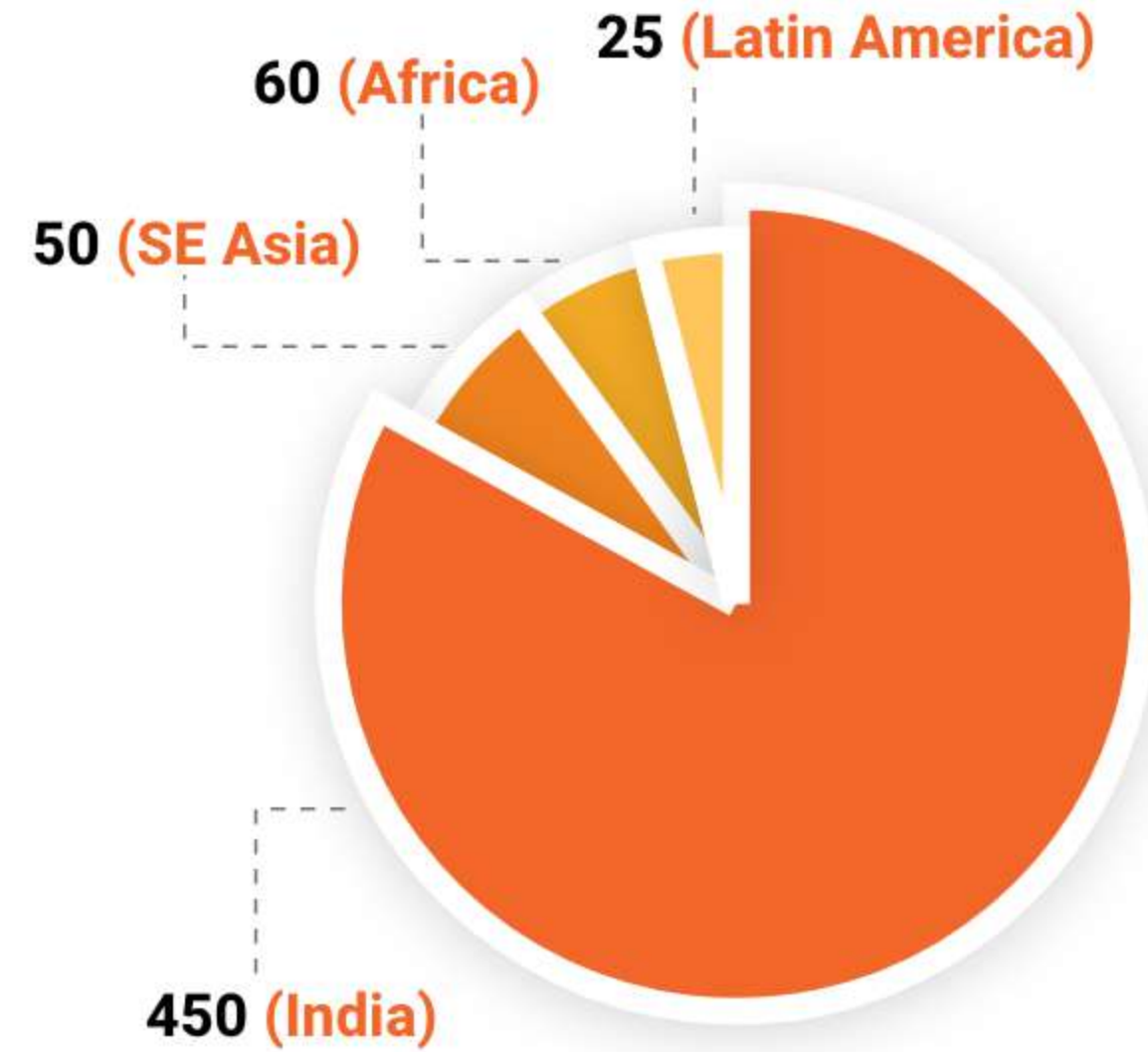
Wadhvani Opportunity

- Empowers students to acquire high-value, entry-level jobs
- Supports job seekers with career growth
- 21st century employability skills

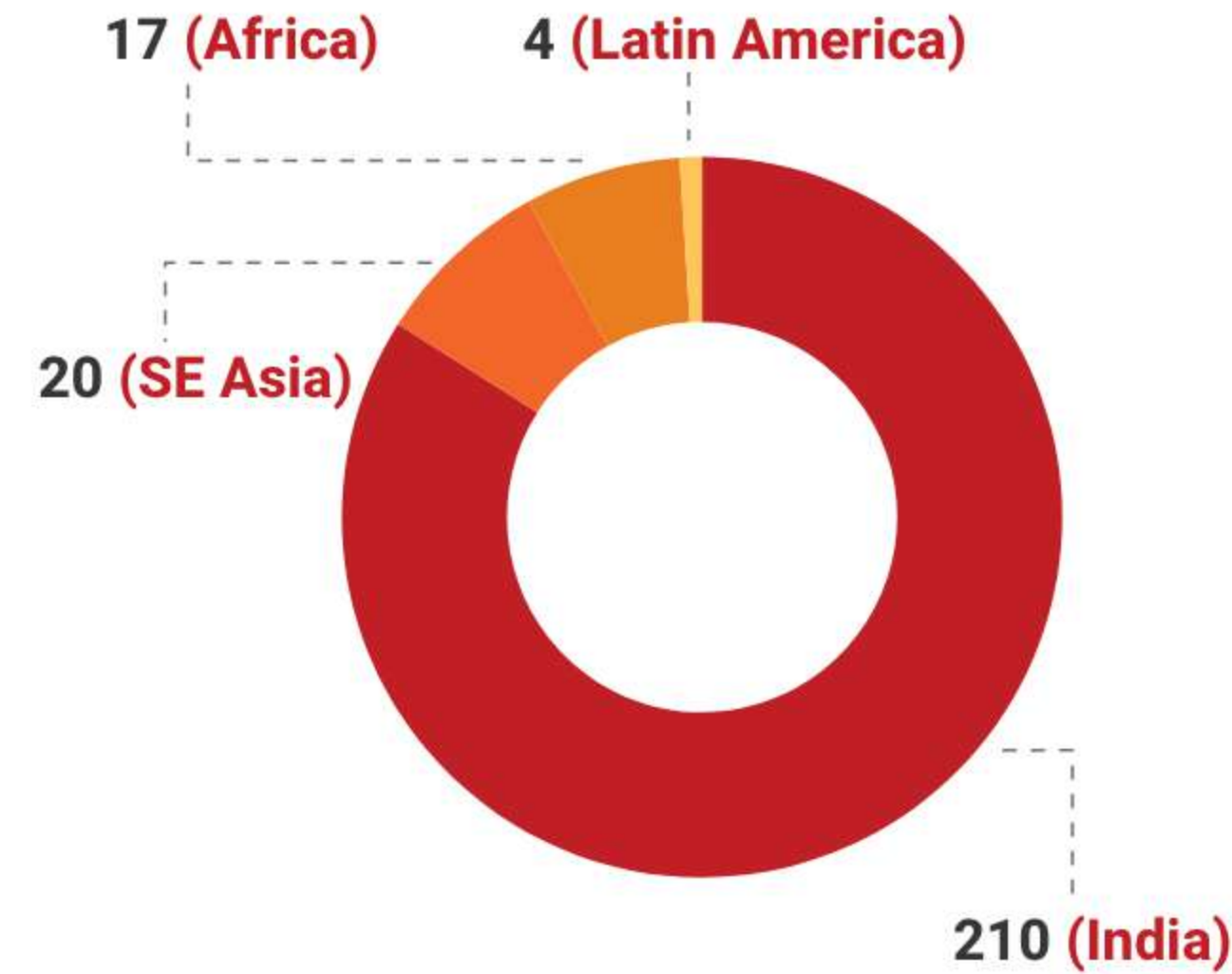
Global Reach across 9 countries



~24200 Students active

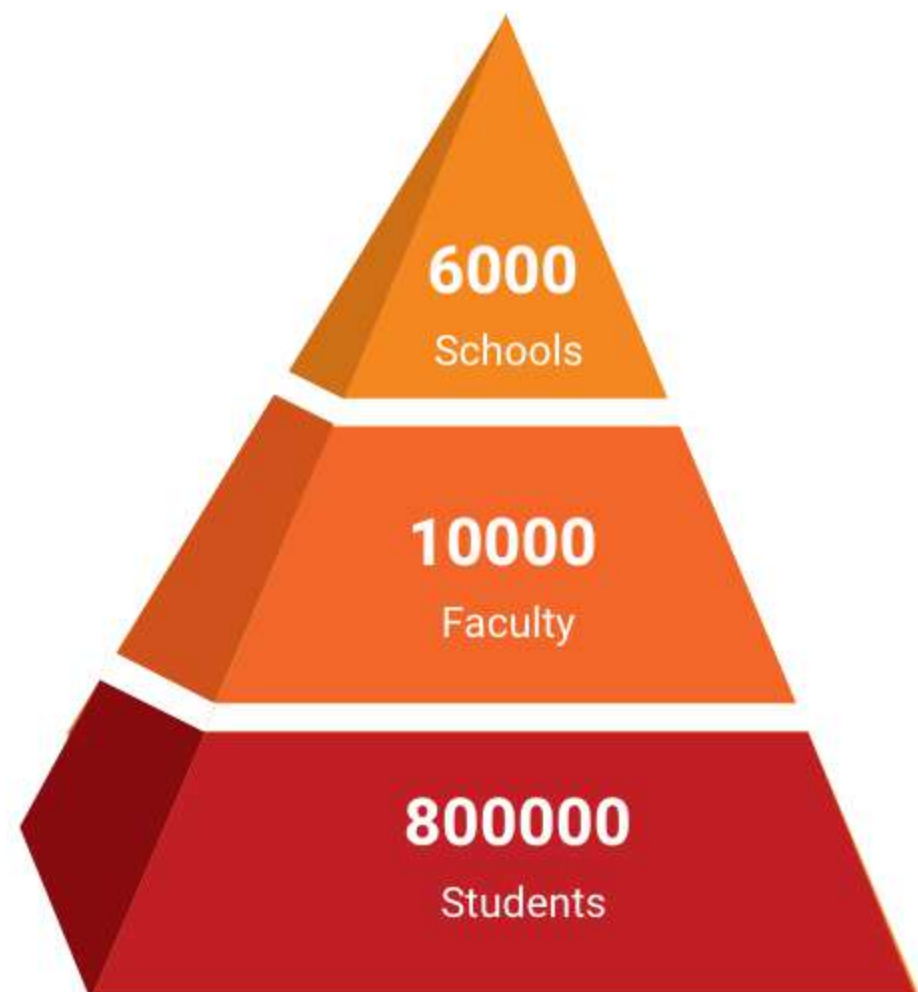


~580 Faculty



~250 Centres

Indian Schools Program (Active)



Feedback on WF Offerings (1-5 scale)



Overall Wadhvani Opportunity program

★ 4.5
Faculty

★ 4.2
Students

Job Placement Rate is **12% higher**

68% vs. 56% national average



Average Salary **\$113/month**

3000 Students Placed Globally

Attribution to Wadhvani Opportunity

92% say course significantly helped



Aakrati Tripathi
Sales Coordinator,
Blackboard Edu.,
Magic Bus Student,
India [Know More](#)

"I got a salary increase within 6 months while it usually takes most employees one year at least."

Aakrati's manager, Pooja says that she is performing extremely well in her job, mainly because of her communication skills and confidence she learned through the course.



Nambi Albright
Hotel Trainee, Dolphine
Suites Centenary
Vocational Student,
Uganda [Know More](#)

"Through the course and activities, my communication skills and ability to interact with guests has improved a lot."

She got trained in 21st century job skills while studying in catering and hotel management. Her dream is to become a pastry chef, as it has opportunity to be enterprising and earn more.



Mohammed Tayyab
Kitchen Staff, KFC,
Magic Bus Student,
India [Know More](#)

"Prior to joining Wadhvani course, I tried to get a job for six months but couldn't."

Mohammed started his job earning Rs. 15,500 and in just three months got a promotion and is now earning Rs.23,000. Mohammed is working in a job he enjoys with the goal of becoming a chef.

Wadhvani Opportunity | Beneficiary Speak



Deepak Garh

Deepak Garh, Alumni, Muthoot Finance, Data Entry, Palwal Court, India [Know More](#)

" The activities really helped me to practice and improve my skills. I really enjoyed the videos because they were different from our usual classes and made learning fun. "



Suriya Khan

Student, Smile Foundation. Cash Operator, Saiba Mall, India [Know More](#)

" I really liked the communication modules in the course. I was able to improve my speaking and confidence. "



Alok Singh

Student, NSDC General Duty Assistant, Care24 Healthcare, India [Know More](#)

" I did the English, Employability and Entrepreneurship (EEE) course along with studying to be a GDA. It has made me confident in interacting with patients. "



Priyanka

Student, Generation Foundation Kitchen Staff, Taco Bell, India [Know More](#)

" I started working at Taco Bell as a kitchen staff after finishing my training in F&B and 21st century job skills. The course made me a lot more confident in communicating with guests. "



Shaikh Shaziya

Student, Smile Foundation Teacher, GNT Training Institute, India [Know More](#)

" The IT Skills that I learned through this course really helped me in my job. I have become much better at using computers and the internet. "



Aakrati Tripathi

Student, Magic Bus, Sales Associate, Blackboard Education, India [Know More](#)

" My overall skills really grew. I have been able to grow in my job and even get a better job than I could have before "



Pooja Yadav

Aakrati's Manager, Blackboard Edu., India [Know More](#)

" Aakrati is doing excellently in her job. She is very confident and communicates well so we gave her an increment in just six months. "



Tofique

Trainer, Magic Bus, India [Know More](#)

" This course is really great for faculty. Everything we need to train students is prepared on a platform and is fun to run classes with. It was effective for teaching students from all backgrounds. "



Himanshi Goel

PSSCIVE Trainer, India [Know More](#)

" Students found learning through E-Content very interesting. The skills that they learn through this course are very important and will help them throughout their career. "



Karla Lorena

Colegio de Bachilleras de Tabasco Student, Mexico [Know More](#)

" Through learning modules like decision making and critical thinking, I am able to think about my future and career better and make better choices for myself. "



Oryema Ronald

Student, Centenary Vocational, Trainee, Royal Suites, Uganda [Know More](#)

" The course helped me in my communication and computer skills. I now work in at Royal Suites and the skills I learnt in the course helps me in my job a lot. "



Sahlan Shuvo

BRAC Trainer, Bangladesh [Know More](#)

" Jobwise 2 was really good. The students really enjoy the video based learning and find it interesting to learn through activities. "

Wadhvani Wins & Beginnings




\$ 1.5M Grant by Gates Foundation to upskill hundreds of Government of India funded Incubators




Appointed by **National Skill Development Corporation** of India to provide employability skills to all their Training Partners




ET NOW Partnership: Leaders of Tomorrow nationwide challenge for entrepreneurs




Working with Govt. of India to deliver employability skills to **12,000 Government High Schools**



Reach us



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Locate us

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